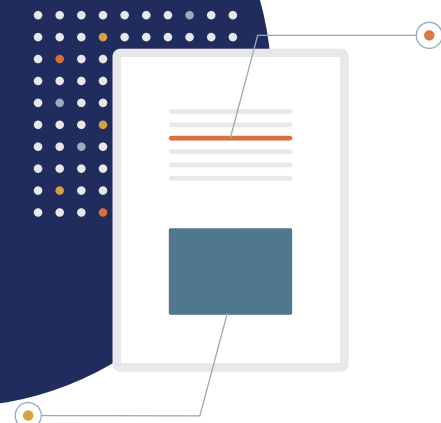


Automate 3-way matching in SAP Business One



The Automation Imperative

Emailed invoices are the lifeblood of Manufacturing, Supply, and Distribution companies. Despite the need for cost-effective, fast, and accurate processing, many organizations struggle with the fact that emailed documents can't be ingested directly by their systems of record. This is the root reason why Accounts Payable staff spend 80% or more of their time on manual tasks and work overtime playing perpetual catch-up.

The costs to bridge the gap between emailed invoices and systems of record are compounded by the cost and effort to fix the inevitable errors, and a host of other challenges, including that manual processing:

- ▶ **Inflates costs** and reduces profits.
- ▶ **Ties growth to headcount** - businesses can only scale by hiring.
- ▶ **Is inefficient and results in late fees**, inflated costs because of missed early payment discounts, and being sanctioned by suppliers.
- ▶ **Lacks automated validations** which increases the risk of double payments.

Manufacturing, Supply, and Distribution companies are turning to automation as an effective way to liberate revenue growth without having to grow headcount.

There is a Better Way

The Conexiom Platform mirrors an EDI experience without the cost and complexity of EDI and provides the highest touchless transaction rates in the industry.

- ▶ **Conexiom specializes in handling emailed invoices** to eliminate the need for trading partners to change their methods.
- ▶ **Conexiom clients typically achieve 80% or greater** touchless transaction rates (no people involved).
- ▶ **Conexiom provides fast time to value and pays dividends** as soon as the first trading partner is onboarded so clients can invest with confidence even when budgets are tight.
- ▶ **No changes required for your suppliers** or need to force integration costs on them.
- ▶ **Conexiom offers the deepest bench strength of implementation and customer support experts** in the industry to handle onboarding and provide long-term support.

3-way Matching Automation for SAP Business One

- ▶ **A new capability** not previously available within SAP Business One.
- ▶ **Ends the pain and delays** of manually reconciling POs, invoices, and receipts.
- ▶ **No need to keep checking** that receipts have arrived.
- ▶ **Assures that what was ordered matches** what was received or what was invoiced.
- ▶ **Avoids late payment fees** and enables early payment discounts.

“

Overall experience has been phenomenal. We are using Conexiom for PO processing, AP Invoice processing. Onboarded 100+ customers in under three months. Productivity gains saved hiring three people in customer service. Customer support was fantastic.

MIKE JIRIKOWIC
CONTINUOUS IMPROVEMENT LEADER,
WERNER ELECTRIC SUPPLY



How the Conexiom Platform Works



If 100% data accuracy seems too good to be true, **we would love to prove it to you.**

REQUEST A DEMO

- ▶ [Conexiom Value Calculator](#)
- ▶ [Conexiom Sales Order Automation](#)
- ▶ [Conexiom Supply Chain Automation](#)



About Conexiom

Conexiom is the only SaaS platform that transforms emailed trade documents from customers and suppliers into fully automated electronic transactions with 100% accuracy across order-to-cash and procure-to-pay processes. Leading manufacturers and distributors, including 16 of the top 20 industrial distributors, rely on Conexiom to increase order fill rates and accuracy, improve operating efficiency, maximize timely payment discounts, provide transparency for regulatory compliance, and redeploy their team's valuable time to improve the customer experience. The Conexiom Trading Network includes over 95,000 industrial buyers and suppliers and transforms over one billion emailed line items per year into digital transactions.

Conexiom is backed by leading growth capital partners Luminata Capital Partners, Warburg Pincus, and ICONIQ Capital. Headquartered in Vancouver, British Columbia, it has offices in Kitchener Ontario, London England, and Chicago Illinois.