conexiom

Sales Order Automation

Win more business and delight customers by turning emailed orders into digital transactions.

Leading manufacturers and distributors rely on Conexiom to transform customer experience, increase profits, reduce errors, and meet the rigorous demands of all their B2B buyers. With Conexiom you gain the speed, accuracy, and efficiency of digital order channels like ecommerce or EDI — all without changing how your customers place their orders.

Deliver More Perfect Orders

EDI and Ecommerce inevitably stall, force change on your customers, and leave you struggling with a digital process gap for over half of your customers. With Conexiom you can:

- Elevate CSAT and NPS.
- Grow gross margins and profits.
- Beat the clock for on-time deliveries.
- Double your team's time for service and upsells.
- Alleviate the cost and pain of errors and returns.

Harness the Power of AI and Automation

Conexiom delivers the best outcome for you and your customers by using the right AI for the job including NLP, LLM, GenAI, Deep Learning and proprietary AI for exceptional speed to accuracy.

- AI trained on over one billion order lines per year.
- Feedback learning to assure that user inputs are persistently remembered.
- Autopilot PO approvals within 30-seconds using optional AI-generated customer-specific configurations.
- Minimize human touch points with 80% to 95% straight-through processing.
- Rapid-deploy integrations to all leading ERPs – complete standard integrations in as little as a day.

The Conexiom Difference

- ✓ **No change** in how your customers submit orders.
- ✓ **Deep experience** with over 95,000 trading partners on the Conexiom network – 16 of North America's 20 largest distributors rely on Conexiom.
- ✓ **Self-learning AI** with optional customer-specific logic and rules: auto-pilot capabilities delivered in concert with co-pilot capabilities.
- ✓ **Pre-built Validations** of over 70 pre-configured validations to auto-correct repetitive exceptions so service staff are reserved for valid and valued activities that contribute to customer experience.

Transform Your Business

Increase On-Time, In-Full Shipments
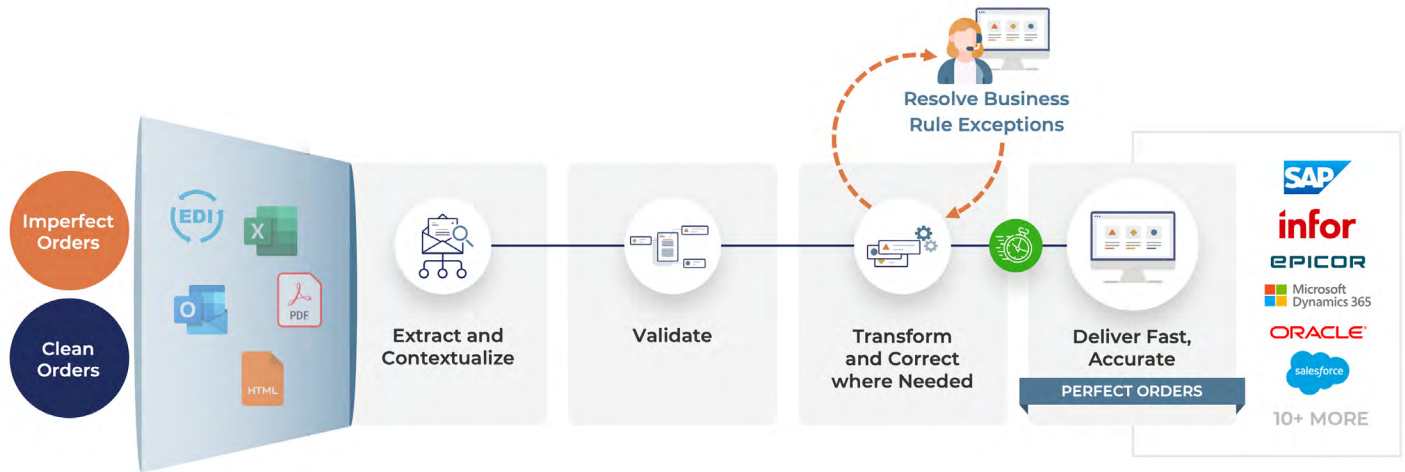**22%**

Reduce Churn
35%

Reduce Errors
49%

More Time to Serve and Upsell Customers
50%

Conexiom 2024 Study of 898 Manufacturing and Distribution Leaders Conducted by Rep Data.

Conexiom Turns Every Order into a Perfect Order

Resolve Business Rule Exceptions

Imperfect Orders → Clean Orders → **Extract and Contextualize** → **Validate** → **Transform and Correct where Needed** → **Deliver Fast, Accurate** — PERFECT ORDERS

SAP, infor, EPICOR, Microsoft Dynamics 365, ORACLE, salesforce, 10+ MORE

Clean orders without exceptions are extracted, contextualized, and validated for straight-through processing.

Imperfect orders with repetitive exceptions such as customer's using their part numbers can be fixed once and auto-corrected for future occurrences.

Imperfect orders that break business rules such as minimum order quantity or missing data are sent to CSRs to amend and as an opportunity to contribute to CX.
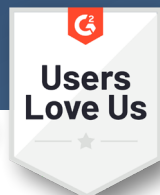
The Conexiom Community

600+
global customers

16 out of **20**
largest distributors

95K+
trading partners on network

1 billion
order lines processed annually

Loved by our customers. And their customers too.

Rexel | JOHNSTONE | M | Genpak | ADI a resideo company | ECOLAB

G2 High Performer SPRING 2024
G2 High Performer Mid-Market SPRING 2024
G2 High Performer Small Business SPRING 2024
G2 Users Love Us

About Conexiom

Conexiom is the only SaaS platform that transforms emailed trade documents from customers and suppliers into fully automated digital transactions with 100% accuracy across order-to-cash and procure-to-pay processes. Leading manufacturers and distributors, including 16 of the top 20 industrial distributors, rely on Conexiom to increase order fill rates and accuracy, improve operating efficiency, maximize timely payment discounts, provide transparency for regulatory compliance, and redeploy their team's valuable time to improve the customer experience. The Conexiom Trading Network includes over 95,000 industrial buyers and suppliers and transforms over one billion emailed line items per year into digital transactions.

Conexiom is backed by leading growth capital partners Luminate Capital Partners, Warburg Pincus, and ICONIQ Capital. Headquartered in Vancouver, British Columbia, it has offices in Kitchener Ontario, and London England.

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