



# Conexiom Integrates with SAP to Automate B2B Quote-to-Cash Documents with 100% Accuracy



In any given enterprise, approximately 49% of Quote-to-Cash documents such as sales orders, invoices, and vendor order acknowledgments are received as emailed documents and must be manually entered into the SAP® ERP system.

This tedious task wastes time, creates errors, and distracts from value-add, customer-focused work.

Conexiom creates outstanding operational efficiencies that reduce costs and errors and improve service levels by automating your orders and instantly transforming business-critical documents into touchless transactions in SAP either through direct integration or your middleware provider.

## A Perfect Match

Companies choose Conexiom because it:

- ▶ Is purpose-built technology for automating emailed documents into SAP ERP systems
- ▶ Has deep experience across SAP customers, including successful global deployments for some of SAP's largest distribution and manufacturing customers
- ▶ Simplifies user experience by replacing complex SAP order-entry screens with automated touchless order entry or simplified exception handling in an intuitive, easy-to-use UI
- ▶ Has configurable integrations for moving data into and out of SAP
- ▶ Automates the processing of complex, unstructured data and converts it into 100% accurate structured data

Millions of transactions flow through Conexiom to SAP ERP customers, including ADI™, Diversey™, Grainger™, Graybar™, and Swagelok™.

## Integrations

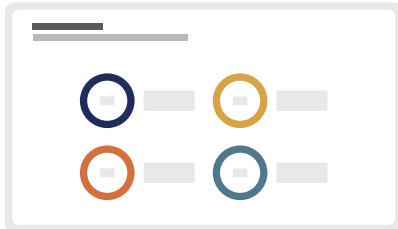
- ✔ Certified Integration via SAP PI 7.5 to SAP ECC 6.0
- ✔ Integration to SAP S/4HANA
- ✔ SAP IDOC XML ORDERS05
- ✔ IDOC XML ORDERS03
- ✔ EDI
- ✔ ConexiomXML
- ✔ Custom API
- ✔ Custom Flat File
- ✔ REST or SOAP APIs to published SAP APIs
- ✔ REST or SOAP APIs to APIs surfaced by the client via middleware providers (Boomi, Mulesoft, SAP PI Server)



## Use Cases and Implementation Considerations

If You Want to...	Conexiom Delivers...	Considerations
Use an existing EDI integration to SAP	EDI 850	Low complexity, exception handling in ERP or EDI
Import a flat file via SFTP to SAP	Conexiom XML or Custom Flat File	Uses customer ability to consume an asynchronous file
Import order via IDOC	SAP IDOC XML or IDOC Flat File	Uses SAP ECC 6.0 standard order via SFTP or another gateway
Use an SAP Certified Integration	SAP IDOC via PI Server for Order Create	Certified on AP Process Orchestrator 7.5 for ECC 6.0
Do more sophisticated exception handling	SOAP or <b>REST</b> API calls to middleware layer	Requires client to expose interfaces via middleware or web services gateway. Also requires client to surface RFC and BAPI business logic that can be consumed by the integration gateway
Integrate Conexiom with S/4HANA	<b>REST</b> API calls to SAP supported APIs	Refer to <a href="http://api.sap.com">api.sap.com</a> for current list of supported APIs by platform

*Specific examples include the ability to surface inventory availability, validate a bill-to address, check customer number, check if PO is duplicate, or validate UOM for an order.*



### Add Value to Your SAP Investment

**Conexiom is committed to delivering value for SAP customers.**

- ▶ Conexiom is a vibrant SAP partner and participates in SAP user groups to hear directly from customers.
- ▶ Conexiom has published a set of REST APIs that demonstrates how Conexiom can pass data for Orders or Order Create (existing BAPIs in SAP ECC 6.0) to place an order
- ▶ Conexiom has published a set of REST APIs that demonstrates how Conexiom will request information from SAP to improve order entry and exception handling in Conexiom applications versus native SAP screens

“The integration with SAP is solid. It slotted in well with processes and has improved our order entry time greatly.”

**Alex R., Capterra Review**  
Business Operations Specialist  
Electrical/Electronic Manufacturing

### About Conexiom

Conexiom is the only SaaS platform that transforms emailed trade documents from customers and suppliers into fully automated electronic transactions with 100% accuracy across order-to-cash and procure-to-pay processes. Leading manufacturers and distributors, including 16 of the top 20 industrial distributors, rely on Conexiom to increase order fill rates and accuracy, improve operating efficiency, maximize timely payment discounts, provide transparency for regulatory compliance, and redeploy their team’s valuable time to improve the customer experience. The Conexiom Trading Network includes over 95,000 industrial buyers and suppliers and transforms over one billion emailed line items per year into digital transactions.

Conexiom is backed by leading growth capital partners Luminare Capital Partners, Warburg Pincus, and ICONIQ Capital. Headquartered in Vancouver, British Columbia, it has offices in Kitchener Ontario, London England, and Chicago Illinois.